



**UNIVERSAL SOLUTIONS
CONSULTANCY**

"THERE IS NO LIMIT"

International Trade & Investment Development

**“Meeting The Diverse B2B Needs Of SMEs, Corporates & Governments
Globally”**

ABOUT US

We Universal Solutions Consultancy are an innovative international-trade & development consultancy firm catering to the diverse B2B needs of SMEs and Corporations. Our services include procurement, deal facilitation, consulting and advisory.

We enhance domestic and global business opportunities by fostering access, connection, cooperation, and development, seamlessly facilitating global trade deals and contracts.

- * We connect importers, exporters, traders and contractors with international trade finance banks specializing in the issuance of financial instruments providing access essential financing.
- * We supply travel agencies & outbound tour operators to a with wholesale discounted rates to a wide range of private island luxury resorts based in the Maldives.
- * We broker bulk fuel supply, connecting traders with reliable sources for bulk purchases.
- * We facilitate access for businesses seeking to raise capital through IPO services and for governments looking to raise capital through bond management services.
- * We connect investors, investment institutions, lenders, funders to infrastructure development projects in need of investment.

We are a business driven by a passion for creating invaluable connections and delivering unparalleled services



A Word From:

Bradley Steve Henniker

Director of Trade & International Relations



Shaping the Future of Global Business Together

"In a world marked by economic volatility and rapid innovation, businesses face a range of challenges, from maintaining steady cash flow to securing new partnerships, markets, contracts, and reliable suppliers. Whether you are seeking to expand operations, enhance your market presence, stabilize and increase cash flow, or explore new opportunities and forge business relationships, we can help.

At Universal Solutions Consultancy (USC), we are well-equipped to serve enterprises with access, simplification, respect, and professionalism in a turbulent world with dynamic markets and diverse challenges.

We have successfully developed and maintained a vast global network of direct business relationships with end-service providers, including financial institutions, manufacturers, procurement specialists, organizational executives, top-tier consultants/experts, end-sellers, traders, industry leaders, and governmental agencies worldwide".

"Unlock a world of solutions and endless opportunities with a single point of contact. Embark on a journey of success with us and shape the future together!"



Our B2B Services:

FINANCIAL INSTRUMENTS

- Letters of Credit
- Standby Letters of Credit
- Bank Guarantees
- Proof of Funds Letters, Ready Willing And Able Letters, Bank Comfort Letters

CAPITAL RAISING SERVICES

- Bond Facilitation Services (Facilitating Debt Funding through Bonds)
- IPO Facilitation Services (Facilitating Equity Funding through IPO)

BULK FUEL TRADE FACILITATION

- Diesel (EN90 10PPM, D2, D6)
- Jet-fuel (JP54, JA1)
- Petroleum

B2B MALDIVES ISLAND RESORT VACATION DISTRIBUTION

- A Range of 16 Different, Five Star & 4 Star Private Island Resort Vacation Deals/Packages & Contracts.
- Beach Villas, Water Villas (Infinity Pool, Jacuzzi, Underwater Restaurant).
- B2B Discounted All Inclusive Meal Plans, Return Speedboat/Seaplane Transfers (Excursions).

INFRASTRUCTURE PROJECTS

- Various Off-site/plan Projects In Need of Investment/Partners for Development.

Summarized Services Overview

Financial Instruments (\$100k to \$100M)	Capital Raising Facilitation	Fuel Trade (Oil & Gas)	Projects In Need Of Investment/Partners	Maldives Private Island Resorts
Non-funded Credit Facility (Line of Credit)	Start-ups, SMEs And Corporates, Seeking to Raise USD 1 Million Up-to USD 5 Billion through IPO (Equity Financing)	JP-54 JET FUEL *Minimum 500,000 BBLs/ *Maximum 5,000,000 BBLs	Luxury Resorts, Rental/Housing Apartment Building,	Sandies Bathala Resort
Letters of Credit		JET-A1 *Minimum 500,000 BBLs/ *Maximum 5,000,000 BBLs	Airports, Fuel Storage Tank Farms	Ifuru Island Resort
Bank Guarantees		D6 Diesel *Minimum 100,000,000 GALLONS *Maximum up to 500,000,000 *GALLONS per week.	Schools, Hospitals, Renewable Energy Plants, Water Treatment/ Desalination Plants, Smart City Development	Nakai Maayafushi Resort
Standby Letters of Credit		SMEs, Corporates And Governments, Seeking to Raise USD 10 Million Up-to USD 5 Billion, through Debt Funding (Bond Financing)	Diesel EN590 (10 PPM) *Minimum 100,000 MT *Maximum 1,000,000 MT with possible R & E	Gold Mines, Gold Refineries, Diamonds Mines
Ready Willing Able Letters	D2 GAS OIL GOST 305-82 *Minimum 50,000 MT/ *Maximum 500,000 MT		Power Plants,	Diamonds Athuruga Maldives
Proof of Funds Letters	Petrol 93 /95 OCT/RON *Minimum 1,000,000 BBLs *Maximum 5,000,000 with possible R & E		Various Infrastructure Developments	Diamonds Thudufushi Maldives
Bank Comfort Letters				Malahini Kuda Bandos
Pre-Advise Services				Cocoon Maldives
				Dhiggiri Tourist Resort
			Alimatha Aquatic Resort	
			You & Me Maldives	
			Joy Island	
			Dhigufaru Island Resort	
			Kuramathi Resort	
			Brennia Kottefaru	

Team



Bradley Steve Henniker
Director of Trade &
International Relations
(Global)



Ann Lemond-Hume
Head of Market Entry &
Expansion And
Director of
Global Fuel Trade Facilitation
(New York, USA)



Abdulla Ali
Director of Trade
& Development
(Maldives, South Asia)



Dr. Amr Nidal Zeineddin
Primeland & Commodities
Trade Executive
Development Manager
(Dubai, Abu Dhabi, UAE)

Team



Dr. Emmauel Katsvamutima
Strategic Partnership
Executive
(Zimbabwe, Zambia,
Botswana, Mozambique)



Arif Faraz
Director of Investment
Banking
(Global Markets)



Bikoko Liwanga
Business & Project
Development Manager
(DRC & Central Africa)



Inna Ilyushenko
Communication Liaison
Specialist
(East Europe & Central
Asia)

Why Choose Us

VISION

- ◇ We envision a world where businesses, governments, and investors and project owners collaborate effortlessly across borders.
- ◇ Become a renowned one-stop shop for SMEs, corporations, governments & high-net individuals known for its tailormade solutions.
- ◇ Shape a prosperous future where opportunities abound for all stakeholders in the global marketplace.

MISSION

- ◇ Our mission is to drive global business success by connecting companies with strategic partnerships, trade, development and investment opportunities and expert consultancy services.
- ◇ Provide SMEs access resources and simplify traditionally complex transactional procedures.
- ◇ Committed to excellence, we strive to create sustainable trade & economic development and foster lasting mutually beneficial relationships worldwide.

VALUES

- ◇ We are unwavering in our commitment to transparency in all our operations and honest communication throughout our partnerships.
- ◇ Dedicated to upholding an unbreakable ethical code of trust, discretion, and service, we strive to preserve mutual dignity.
- ◇ We take pride in diligently honoring our clients' objectives, goals, and principles, ensuring accuracy in every execution.



Testimonials

Zavier Cobb, MEAC Middle East & Africa
Consultancy

"Universal Solutions Consultancy has transformed our approach to commodity trade. Their tailored solutions and commitment to excellence foster trust and long-term partnerships."

David Lo Wai Man, Amrock Petroleum Ltd

"Universal Solutions Consultancy connects us with reliable trade-finance instruments and simplifying bulk fuel procurement. Their expertise helps us navigate international trade with ease."

Juicy Jay Media

"Universal Solutions Consultancy expands our global reach. Their strategic insights and professionalism drive growth and successful partnerships."

Office Registration And Representative Locations



Registered Office: 14 Berg Street, Wellington North, Wellington, 7655, Cape Winelands, Western Cape, 8000, South Africa

Business Registration Number: 2021/ 840216/ 07

Date Registered: 02/ 09/ 2021

Country of Registration: South Africa

Full Time Representatives Locations: New York USA, Male' Maldives, Dubai UAE, Kinsasha DRC, Cape Town SA, Harare Zim, Colombo Sri Lanka

Social Media: [Facebook](#) | [Instagram](#) | [LinkedIn](#) | [X](#)



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